

Host _____ Party Date/Time _____
Mailing Address: _____
Party address _____
Day phone _____ Eve Phone _____ Email _____
Dated From _____ Close out date _____ Total Sales _____ # Datings _____

Name	Phone	Date	Held
_____	_____	_____	_____
_____	_____	_____	_____

Recruit Leads	Phone	email
_____	_____	_____
_____	_____	_____

- _____ 1) Set party date/give party planning packet
If party is next month, give everything EXCEPT flyers and host sheet
- _____ 2) Friend request your host on FaceBook
 - Set up party and create TupperConnect party
 - Create Facebook Invite: include auction info/invite host/allow host to add friends
- _____ 3) Mail a Thank you note or card—DON'T SKIP
- _____ 4) **Call #1: Within 48 hours of dating!!!!**
 - Set Host Gift Goal: "What do you want to get with your host credits?"
 - Stress importance of PERSONAL INVITATION/NEED TO OVER-INVITE
 - Walk through TupperConnect process. Makes sure she adds link to FaceBook
 - Remind her to send you a Guest List so that you can send out flyers/postcards
 - Offer challenges: \$200 outside orders, 10 in attendance, dating waiting
 - Discuss Party Theme/Recipes
 - Offer Business Opportunity: "Have you ever thought about doing what I do?"
- _____ 5) Mail or email new flyers/current host sheet to host if not in packet
- _____ 6) Call #2
 - "Have you achieved your \$200 in outside sales yet?"
 - "Who is going to date a party for you?"
 - Reminder of Refreshments/ingredients—make sure she has them all and they are "thawed and ready!"
- _____ 7) Day before call
 - Make sure she makes reminder calls: encourage guest to bring a friend and/or an outside order for a free gift/tupperbucks
 - Offer opportunity again: "Have you given any more thought to the Tupperware business opportunity?"
- _____ 8) Pick 2 recruit leads and partner with your upline to make 3-way calls
- _____ 9) Behind the scenes!
 - Closed out/ordered/add emails to TupperTrends list
 - Mail after party thank you note/Easy as Pie Sheet/customer order forms to host
- _____ 10) Delivery Follow Up Call (use tracking in mysales to determine status)

Glue stick to large manila envelope. Check off each item during hostess coaching. Insert copies of guest list, monthly flyer and any special flyers inside. Take to party and put all customer orders in envelopes.