

## Demo Cards

Designed to help you plan the flow of your demo, these cards can be used in the order they are presented, or shuffled to meet your needs best.

1

Introduce Auction concept

Pass out auction \$ for pre-party challenges

\$1000 Arrive on time	\$1000 RSVP to your host
\$1000 Bring a pen	\$1000 Bring your purse
\$1000 Bring this brochure	\$1000 for "Rounding Up" for change
\$5000 Bring a friend	\$3000 Bring an order from a friend
\$10,000 Date a party of your own!	

10 adult guests=drawing!!!

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Pre-Demo:  
Have everyone get their beverage and move to the living room.

Introduce Yourself with  
30 second TupperStory

2

Thank host

Present conversation starter

Dating gift

Party Planning Challenge gifts/auctions \$

Demonstrate Thank you gift

4

## Know your host game

Jot down your answers to win!

- 1) Favorite color
- 2) Birth month
- 3) Born in the state of..
- 4) If I gave her \$1000, would she save it-pay bills-spend it
- 5) Favorite kind of restaurant food  
seafood-Mexican-Italian-Chinese
- 6) Free long weekend  
mountains-beaches-NYC
- 7) Favorite Dessert
- 8) Shoe size
- 9) Counting today, how many times has she been a host
- 10) Demo the host gifts-which host gift do you think she prefers: exclusive or shopping spree

Ask hostess questions now and as she answers, guest determine how many correct answers they have.

Award \$1000 to host for having the most right!

Award \$1000 to guest with most correct

5

## Continue cooking

Put ground beef in Quick Chef #2 and chop finely.  
Place in a microwaveable container that is "featured".

Demo FridgeSmart for lettuce, avocado  
Demo Salad Spinner  
Demo Microsteamer for tortillas

Show Sets using tent cards

Let everyone get a plate and move back to the living room.

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## Move to kitchen

Chop 1/2 onion in Quick Chef and add to ground beef  
Demo Stack Cooker: Micro-cook 1-2 lbs of ground beef

While it cooks-make salsa in Quick Chef #1  
(knife, cutting board, forget me not, can opener, chipotle, measuring spoons, quick chef)  
Pour into bowl of Chip 'n Dip (chip 'n dip)

Make Guacamole in Quick Chef #1  
(ice cream scoop, lime press, avocado keeper)  
Pour into Chip 'n Dip

Make corn, tomato and black bean salsa in whatever bowl is "featured"


6

Everything you've always wanted to know about your Tupperware Consultant's job, but were afraid to ask!

Use tickets or auction money.  
Encourage guests to ask you questions about your Tupperware business. Pass out tickets/bucks.


- 1) What was one of the things you heard about my job you found most exciting?
- 2) What would you do with an extra \$500 per month?
- 3) Who do you know that would make a good TW consultant—and you can nominate yourself
- 4) On a scale of 1-10, one being "I'm not interested at all", and 10 being "sign me up"—and you can't say 5—how would you rate your interest in TW
- 5) What would keep you from trying TW for 6 weeks

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Demonstrate:  
Featured Buy  
BOGO  
Purchase w/Purchase offers

9



Set up “office”  
Do orders—give auction \$ for orders  
Offer PWP one on one  
Offer party one on one  
Check order form for contact info


11



Pass out Party Folders  
Walk through “back pages”  
(sales specials, Spanish only offers, party pages)

Go over order form  
Encourage to mark order form, bring to me for tax

10



Return to Party  
Pass around 3x5 cards/envelopes  
with available dates  
Give \$5,000 bonus to those that date.

12



Demonstrate Auction Gifts

Do Auction

Conduct drawing for Door Prize using order forms


13

Thank guest for coming

Offer special purchase—just for coming to the party

Host does NOT receive credit for this purchase. It is done AFTER the sales are tallied, and the customers need to pay cash for the item

14



Party Plan with upcoming hosts

Make sure to include host challenge sheet!!!

Schedule time to call Recruit Leads

15

Pack and go Home

Be brief, and be gone!

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