

Curious about where the party can take you? Page 78 &79 of the catalog showcases the Tupperware opportunity.

MORNING    AFTERNOON    EVENING

MONDAY			
TUESDAY			
WEDNESDAY			
THURSDAY			
FRIDAY			
SATURDAY			
SUNDAY			

CONSULTANT BENEFITS:

1. OPPORTUNITY TO MAKE MONEY
2. FLEXIBLE SCHEDULE
3. ON-GOING SUPPORT/TRAINING
4. 25% PERSONAL DISCOUNT
5. PERSONAL SALES VOLUME BONUS
6. AN AFFORDABLE START
7. OPPORTUNITY TO EARN AN iPad AND MORE!
8. SIGN UP BONUSES
9. AWARDS & FUN
10. EASY

On a scale of 1-10 how would you rate the Tupperware Opportunity? (circle)

1   2   3   4   6   7   8   9   10

# *Tupperware*

## *Winter/Spring 2016 Catalog Survey*

Thank you for taking the time to complete our survey.  
Please take a moment to provide the information below.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Best way to reach you is: \_\_\_\_\_

Who invited you to attend today? \_\_\_\_\_

Thank you again for taking the time to look through our new catalog and fill out this survey.

In your opinion, what is the best feature of this catalog?

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Our catalog's table of contents is designed around different product categories that offer solutions for everyday living. Which of these categories appeals to you the most? And would you please share with us why it appeals to you.

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Tupperware products are designed to save time, space and money. Looking at the products in this new catalog, how many products would you say you would love to have to help you in these three categories?

Less than \$100 \_\_\_\_\_  
\$100-400 \_\_\_\_\_  
More than \$400 \_\_\_\_\_

Our catalog is a showcase for offering the free services that are available. Which of these would you be interested in taking advantage of?

Fundraisers	Microwave cooking classes
Healthy Cooking/eating with recipes	Shopping sprees– free Tupperware Products
Custom kitchen planning	Bridal showers
Business Opportunity	Hot Mama Demos

Tupperware is a system of organization in 4 areas:  
(Circle those that interest you )

**Fridge/Freezer:**

**Fridge Smarts**– Keeps fruits and vegetables 3-4 times longer than any other container. **Freeze Its**– Helps organize your frozen goods for maximum space and healthier eating.

**Prep Like the Pros**

Whether you want to Prep with Precision using the **Mandoline** or have a healthier alternative to ground meats with the Fusion Master, we have the products that “foodies” love!

**Microwave:**

Microwave Products– Products that are designed to be used in the microwave safely (no BPA) and go from Microwave to Freezer for convenience

**Cupboard:**

Modular Mates organize and save time, space and money. Keeping your foods fresher and longer in your pantry



## GRATE MASTER™ SURVEY

Survey Date: \_\_\_\_\_

- How often do you use shredded cheese in your menus?  
1-2 x week \_\_\_\_\_ 2-4 x week \_\_\_\_\_ More \_\_\_\_\_ Don't Use \_\_\_\_\_
- Do you ever shred vegetables for salads or appetizers?  
Yes \_\_\_\_\_ No \_\_\_\_\_ Favorite Recipe using shreds \_\_\_\_\_
- How concerned are you about the presence of corn starch and artificial stabilizers in store-bought shredded products?  
Very concerned \_\_\_\_\_ Somewhat \_\_\_\_\_ Not at all \_\_\_\_\_
- Are you concerned about your family's healthy eating habits?  
Very concerned \_\_\_\_\_ Somewhat \_\_\_\_\_ Not at all \_\_\_\_\_
- If you could hide vegetables easily in sauces and casseroles, would you do this? Yes \_\_\_\_\_ Maybe \_\_\_\_\_ No!! \_\_\_\_\_
- If you could shred fresh food product for your recipes in seconds and save \$\$, would you be interested? Yes \_\_\_\_\_ No \_\_\_\_\_
- Would you be interested in having some friends over to look at the Grate Master and try it yourself? Yes \_\_\_\_\_ Maybe \_\_\_\_\_ No \_\_\_\_\_
- When was the last time you attended a Tupperware Party?  
Within past 6 mos \_\_\_\_\_ 6-12mos ago \_\_\_\_\_ Its been Years! \_\_\_\_\_ Never \_\_\_\_\_
- Would you like to be added to my email list for updates?  
\_\_\_\_\_ Sales Specials \_\_\_\_\_ New Product Releases/Surveys  
\_\_\_\_\_ Special Host Offers \_\_\_\_\_ Income Opportunities  
\_\_\_\_\_ Fundraiser Info \_\_\_\_\_ Online/Catalog Parties

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**Tupperware®**



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\_\_\_\_\_ Fundraiser Info \_\_\_\_\_ Online/Catalog Parties

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**Tupperware®**

## Sorbet Maker Survey



Survey Date \_\_\_\_\_

1. Are you familiar with what sorbet is? \_\_\_\_\_
2. How concerned are you about the presence of preservatives, food additives and artificial sweeteners in the foods you & your family eat?  
Very Concerned \_\_\_\_\_ Somewhat \_\_\_\_\_ Not at all \_\_\_\_\_
3. Do you know anyone who is lactose intolerant or has diabetes? \_\_\_\_\_
4. Have you ever made your own frozen treats such as ice cream, smoothies and sorbet? \_\_\_\_\_
5. Which of the following would you invite friends & family to, as a fun way to experience the Sorbet Maker?  
Brunch Party \_\_\_\_\_ Coffee Hour \_\_\_\_\_ Frozen Treat Party \_\_\_\_\_
6. Does this product interest you at  
\_\_\_\_\_ Regular Price \_\_\_\_\_ On Sale \_\_\_\_\_ 1/2 Price \_\_\_\_\_ Free
7. When was the last time you attended a Tupperware Party?  
Less than 6 months \_\_\_\_\_ 6-12 months ago \_\_\_\_\_ It's been years! \_\_\_\_\_ Never \_\_\_\_\_
8. Would you like to be added to my email list/monthly newsletter for updates?  
\_\_\_\_\_ Sales Specials \_\_\_\_\_ New Product Releases/Surveys  
\_\_\_\_\_ Special Host Offers \_\_\_\_\_ Income Opportunities  
\_\_\_\_\_ Fundraiser Info \_\_\_\_\_ Tupper Connect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_

**Tupperware®**

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\_\_\_\_\_ Special Host Offers \_\_\_\_\_ Income Opportunities  
\_\_\_\_\_ Fundraiser Info \_\_\_\_\_ Tupper Connect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_

**Tupperware®**



# Chop 'N Prep™ Chef Survey

Survey Date \_\_\_\_\_

- How often do you prepare food for one or two people?  
 1 time/wk  2–5 times/wk  Daily  Never
- What is your average prep time for most meals?  
 <15 min  15–30 min  over 30 min  I don't cook
- If given the choice, would you like freshly prepared meals on the go (at work, school, etc) vs. fast food?  
 Yes  No  Maybe
- What is the average price of the electrical appliances you use in your kitchen? (mixer, blender, Cuisinart, etc)  
 Under \$50  \$50–\$100  over \$100  I don't have any
- Would you or anyone you know have an interest in learning how to make fresh foods for your family? (Including Baby Food)  
 Yes  No  Maybe
- Does this product interest you at  
 Regular Price  On Sale  1/2 Price  Free
- When was the last time you attended a Tupperware Party?  
 last 6 months  6–12 months ago  
 over a year  Never
- Would you like to be added to my email list/monthly newsletter for updates?  
 Sales Specials  New Product Releases/Surveys  
 Special Host Offers  Income Opportunities  
 Fundraiser Info  TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Email \_\_\_\_\_

**Tupperware**®



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 Under \$50  \$50–\$100  over \$100  I don't have any
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 Yes  No  Maybe
- Does this product interest you at  
 Regular Price  On Sale  1/2 Price  Free
- When was the last time you attended a Tupperware Party?  
 last 6 months  6–12 months ago  
 over a year  Never
- Would you like to be added to my email list/monthly newsletter for updates?  
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 Special Host Offers  Income Opportunities  
 Fundraiser Info  TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Email \_\_\_\_\_

**Tupperware**®



# Microwave Pasta Maker™ Survey

Survey Date \_\_\_\_\_

- How many times a week do you currently prepare recipes that include pasta?  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- How do you currently cook pasta?  
 \_\_\_\_\_
- For what kind of recipes do you think the Microwave Pasta Maker™ would be most helpful to you & why?  
 \_\_\_\_\_
- Could you see yourself using the Microwave Pasta Maker™ in your kitchen  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Microwave Pasta Maker™?  
 Yes       No       Maybe
- Does this product interest you at  
 Regular Price     On Sale     1/2 Price     Free
- When was the last time you attended a Tupperware Party?  
 last 6 months       6–12 months ago  
 over a year       Never
- Would you like to be added to my email list/monthly newsletter for updates?  
 Sales Specials       New Product Releases/Surveys  
 Special Host Offers       Income Opportunities  
 Fundraiser Info       TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
 Email \_\_\_\_\_

**Tupperware**®



# Microwave Pasta Maker™ Survey

Survey Date \_\_\_\_\_

- How many times a week do you currently prepare recipes that include pasta?  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- How do you currently cook pasta?  
 \_\_\_\_\_
- For what kind of recipes do you think the Microwave Pasta Maker™ would be most helpful to you & why?  
 \_\_\_\_\_
- Could you see yourself using the Microwave Pasta Make™r in your kitchen  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Microwave Pasta Maker™?  
 Yes       No       Maybe
- Does this product interest you at  
 Regular Price     On Sale     1/2 Price     Free
- When was the last time you attended a Tupperware Party?  
 last 6 months       6–12 months ago  
 over a year       Never
- Would you like to be added to my email list/monthly newsletter for updates?  
 Sales Specials       New Product Releases/Surveys  
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 Fundraiser Info       TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
 Email \_\_\_\_\_

**Tupperware**®



# Power Chef™ Survey

Survey Date \_\_\_\_\_

- How many times a week do you currently prepare foods that require chopping, whipping, emulsifying or mixing?  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- How do you currently prepare foods that require whipping or mixing?  
 \_\_\_\_\_
- For what kind of foods do you think the Power Chef would be most helpful to you & why?  
 \_\_\_\_\_
- Could you see yourself using the Power Chef™ in your kitchen  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Power Chef™?  
 Yes       No       Maybe
- Does this product interest you at  
 Regular Price     On Sale     1/2 Price     Free
- When was the last time you attended a Tupperware Party?  
 last 6 months       6–12 months ago  
 over a year       Never
- Would you like to be added to my email list/monthly newsletter for updates?  
 Sales Specials       New Product Releases/Surveys  
 Special Host Offers       Income Opportunities  
 Fundraiser Info       TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Email \_\_\_\_\_

**Tupperware®**



# Power Chef™ Survey

Survey Date \_\_\_\_\_

- How many times a week do you currently prepare foods that require chopping, whipping, emulsifying or mixing?  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- How do you currently prepare foods that require whipping or mixing?  
 \_\_\_\_\_
- For what kind of foods do you think the Power Chef™ would be most helpful to you & why?  
 \_\_\_\_\_
- Could you see yourself using the Power Chef™ in your kitchen  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Power Chef™?  
 Yes       No       Maybe
- Does this product interest you at  
 Regular Price     On Sale     1/2 Price     Free
- When was the last time you attended a Tupperware Party?  
 last 6 months       6–12 months ago  
 over a year       Never
- Would you like to be added to my email list/monthly newsletter for updates?  
 Sales Specials       New Product Releases/Surveys  
 Special Host Offers       Income Opportunities  
 Fundraiser Info       TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Email \_\_\_\_\_

**Tupperware®**



# Microwave Pressure Cooker Survey

Survey Date \_\_\_\_\_

- How many times a week do you currently prepare “main dish” recipes?  
 1-2 times a week                       2-4 times a week  
 4-6 times a week                       More
- How do you currently cook these recipes?  
 \_\_\_\_\_
- For what kind of recipes do you think the Microwave Pressure Cooker would be most helpful to you & why?  
 \_\_\_\_\_
- Could you see yourself using the Microwave Pasta Maker™ in your kitchen  
 1-2 times a week                       2-4 times a week  
 4-6 times a week                       More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Microwave Pressure Cooker?  
 Yes                       No                       Maybe
- Does this product interest you at  
 Regular Price     On Sale     1/2 Price     Free
- When was the last time you attended a Tupperware Party?  
 last 6 months                       6–12 months ago  
 over a year                       Never
- Would you like to be added to my email list/monthly newsletter for updates?  
 Sales Specials                       New Product Releases/Surveys  
 Special Host Offers                       Income Opportunities  
 Fundraiser Info                       TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Email \_\_\_\_\_

**Tupperware**®



# Microwave Pressure Cooker Survey

Survey Date \_\_\_\_\_

- How many times a week do you currently prepare “main dish” recipes  
 1-2 times a week                       2-4 times a week  
 4-6 times a week                       More
- How do you currently cook these recipes?  
 \_\_\_\_\_
- For what kind of recipes do you think the Microwave Pressure Cooker would be most helpful to you & why?  
 \_\_\_\_\_
- Could you see yourself using the Microwave Pressure Cooker in your kitchen  
 1-2 times a week                       2-4 times a week  
 4-6 times a week                       More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Microwave Pressure Cooker?  
 Yes                       No                       Maybe
- Does this product interest you at  
 Regular Price     On Sale     1/2 Price     Free
- When was the last time you attended a Tupperware Party?  
 last 6 months                       6–12 months ago  
 over a year                       Never
- Would you like to be added to my email list/monthly newsletter for updates?  
 Sales Specials                       New Product Releases/Surveys  
 Special Host Offers                       Income Opportunities  
 Fundraiser Info                       TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Email \_\_\_\_\_

**Tupperware**®



# Quick Chef Pro™ Survey

Survey Date \_\_\_\_\_

- How many times a week do you currently prepare foods that require chopping, whipping, emulsifying or mixing?  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- How do you currently prepare foods that require whipping or mixing?  
 \_\_\_\_\_
- For what kind of foods do you think the Quick Chef would be most helpful to you & why?  
 \_\_\_\_\_
- Could you see yourself using the Quick Chef™ in your kitchen  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Quick Chef™?  
 Yes       No       Maybe
- Does this product interest you at  
 Regular Price     On Sale     1/2 Price     Free
- When was the last time you attended a Tupperware Party?  
 last 6 months       6–12 months ago  
 over a year       Never
- Would you like to be added to my email list/monthly newsletter for updates?  
 Sales Specials       New Product Releases/Surveys  
 Special Host Offers       Income Opportunities  
 Fundraiser Info       TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Email \_\_\_\_\_

**Tupperware®**



# Quick Chef Pro™ Survey

Survey Date \_\_\_\_\_

- How many times a week do you currently prepare foods that require chopping, whipping, emulsifying or mixing?  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- How do you currently prepare foods that require whipping or mixing?  
 \_\_\_\_\_
- For what kind of foods do you think the Quick Chef™ would be most helpful to you & why?  
 \_\_\_\_\_
- Could you see yourself using the Quick Chef™ in your kitchen  
 1-2 times a week       2-4 times a week  
 4-6 times a week       More
- Would you or anyone you know have an interest in learning how to make fresh foods for your family using the Quick Chef™?  
 Yes       No       Maybe
- Does this product interest you at  
 Regular Price     On Sale     1/2 Price     Free
- When was the last time you attended a Tupperware Party?  
 last 6 months       6–12 months ago  
 over a year       Never
- Would you like to be added to my email list/monthly newsletter for updates?  
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 Fundraiser Info       TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Email \_\_\_\_\_

**Tupperware®**



# SmartSteamer Survey

Survey Date \_\_\_\_\_

1. What do you primarily use your microwave most for?  
 Reheating  Cooking  Steaming  Other
2. What are some things you actually cook in the Microwave?  
 \_\_\_\_\_
3. Do you currently own or use any type of steamer in your home?  
 \_\_\_\_\_
4. What benefits do you see from using the Smart Steamer?  
 \_\_\_\_\_
5. Could you see yourself using the SmartSteamer in your kitchen  
 1-2 times a week  2-4 times a week  
 4-6 times a week  More
6. Would you or anyone you know have an interest in learning how to make fresh foods for your family using the SmartSteamer?  
 Yes  No  Maybe
7. Does this product interest you at  
 Regular Price  On Sale  1/2 Price  Free
8. When was the last time you attended a Tupperware Party?  
 last 6 months  6–12 months ago  
 over a year  Never
9. Would you like to be added to my email list/monthly newsletter for updates?  
 Sales Specials  New Product Releases/Surveys  
 Special Host Offers  Income Opportunities  
 Fundraiser Info  TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Email \_\_\_\_\_

**Tupperware**<sup>®</sup>



# SmartSteamer Survey

Survey Date \_\_\_\_\_

1. What do you primarily use your microwave most for?  
 Reheating  Cooking  Steaming  Other
2. What are some things you actually cook in the Microwave?  
 \_\_\_\_\_
3. Do you currently own or use any type of steamer in your home?  
 \_\_\_\_\_
4. What benefits do you see from using the Smart Steamer?  
 \_\_\_\_\_
5. Could you see yourself using the SmartSteamer in your kitchen  
 1-2 times a week  2-4 times a week  
 4-6 times a week  More
6. Would you or anyone you know have an interest in learning how to make fresh foods for your family using the SmartSteamer?  
 Yes  No  Maybe
7. Does this product interest you at  
 Regular Price  On Sale  1/2 Price  Free
8. When was the last time you attended a Tupperware Party?  
 last 6 months  6–12 months ago  
 over a year  Never
9. Would you like to be added to my email list/monthly newsletter for updates?  
 Sales Specials  New Product Releases/Surveys  
 Special Host Offers  Income Opportunities  
 Fundraiser Info  TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Email \_\_\_\_\_

**Tupperware**<sup>®</sup>



## Stack Cooker Survey

Survey Date: \_\_\_\_\_

1. How many times a week do you prepare a full meal?

1-2 times a week     2-4 times a week  
 4-6 times a week     More

2. Do you mostly use:

Take out     Stove or oven     Microwave

3. Would you be interested to know how to cook a full 3 course meal in your microwave in 25 minutes?

yes     no     maybe

4. Have you ever made a cake in the microwave?

yes     no

5. Would you be interested in hosting a Tupperware Party with your friends and learning how to make a full meal in the microwave or even a cake?

Yes     No

6. When was the last time you attended a Tupperware Party?

within 6 months     6-12 months  
 over a year ago     Never

7. Have you ever considered selling Tupperware?

Yes     No     Sold before

8. Would you like to be added to my monthly Newsletter?  Yes     No

Email address: \_\_\_\_\_



## Stack Cooker Survey

Survey Date: \_\_\_\_\_

1. How many times a week do you prepare a full meal?

1-2 times a week     2-4 times a week  
 4-6 times a week     More

2. Do you mostly use:

Take out     Stove or oven     Microwave

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5. Would you be interested in hosting a Tupperware Party with your friends and learning how to make a full meal in the microwave or even a cake?

Yes     No

6. When was the last time you attended a Tupperware Party?

within 6 months     6-12 months  
 over a year ago     Never

7. Have you ever considered selling Tupperware?

Yes     No     Sold before

8. Would you like to be added to my monthly Newsletter?  Yes     No

Email address: \_\_\_\_\_

# FridgeSmart *Survey*



Survey Date: \_\_\_\_\_

Host Name: \_\_\_\_\_

1. How often a week do you purchase fresh fruit and vegetables?  
 1/week     2-5x/week     Daily     Never
2. Which do you purchase more of:  
 Fruits     Vegetables     Equal
3. How do you usually store your fruits and vegetables?  
 Original Packaging     Plastic Bags  
 Refrigerator Drawer     Other
4. Do your fruits and vegetables ever spoil before you get a chance to eat them?  
 Always     Sometimes     Never
5. What size FridgeSmart® container do you feel you would get the most use from?  
 Small     Medium  
 Small Deep     Medium Deep     Large
6. Does this product interest you at:  
 Regular Price     On Sale  
 1/2 Price     Free
7. When was the last time you attended a Tupperware Party?  
 last 6 months     6–12 months ago  
 over a year     Never
8. Please add me to your monthly email newsletter to be update on:  
 Sales Specials     New Product Releases/Surveys  
 Special Host Offers     Income Opportunities  
 Fundraiser Info     TupperConnect Online Party

Name \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_

# FridgeSmart *Survey*



Survey Date: \_\_\_\_\_

Host Name: \_\_\_\_\_

1. How often a week do you purchase fresh fruit and vegetables?  
 1/week     2-5x/week     Daily     Never
2. Which do you purchase more of:  
 Fruits     Vegetables     Equal
3. How do you usually store your fruits and vegetables?  
 Original Packaging     Plastic Bags  
 Refrigerator Drawer     Other
4. Do your fruits and vegetables ever spoil before you get a chance to eat them?  
 Always     Sometimes     Never
5. What size FridgeSmart® container do you feel you would get the most use from?  
 Small     Medium  
 Small Deep     Medium Deep     Large
6. Does this product interest you at:  
 Regular Price     On Sale  
 1/2 Price     Free
7. When was the last time you attended a Tupperware Party?  
 last 6 months     6–12 months ago  
 over a year     Never
8. Please add me to your monthly email newsletter to be update on:  
 Sales Specials     New Product Releases/Surveys  
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**THE SURVEY PARTY:** useful for business building...Are you a new Consultant? Get your feet wet, practice word choices and demo techniques by focusing on just one product before a small, friendly group. Are you an established Consultant- a seasoned veteran? Reconnect with past Hosts and Customers. Call someone who “owes” you a Party or someone you haven’t spoken with in a long while! Barbara Braden put this Party Idea out again over a year ago; you can find the original Surveys under Files at Mighty River Sales FB page. I just wrote one for the Grate Master...

**THE CALL...** “Hi Marian, this is Margi with Tupperware...Do you have 3 minutes to talk? I have something I hope you’ll help me with...It is a Survey Project for Tupperware...looking for your honest feedback about a Food Prep Product! I need 50 opinions by the end of March, and I thought of you right away because...”

...you had such a good party back in...

...you really love our products...

...I know you enjoy giving your opinion and advice...

...I know you will be honest...

*Whatever fits the person you are calling- be sincere!*

“It is a 30 minute Survey Party- everyone who fills out a survey will be entered in a drawing for a \$50 bag of Tupperware. I am sharing the survey results so Tupperware will know what our customers think about the products!”

...sounds interested?...Call continues... “So let me ask you, how many people fit comfortably around your table? Great, be sure to save yourself a seat! Can you get 3 or 4 of your ...friends, neighbors, relatives, co-workers, friends who attended your last party... to come over for just 30 minutes to take my survey?”

“I will bring just a few products with me, and arrive 10 minutes early. I’ll show you how the ...Smart Steamer, MW Pressure Cooker, Stack Cooker, Grate Master... works, make a quick and easy recipe for you, and be out the door in 30 minutes! You will get a free gift for letting me in the door, and all of your friends will get a gift for filling out the survey. I have Tuesday the 18<sup>th</sup> from 7-7:30 available or this Saturday from 10-10:30 is open. Which one works best for you?” ... it is important to date these in close and give few options- not; my calendar is wide open... “That’s great! I have you in my Datebook for...”

“Now, there are only 3 things I need from you:

- Invite 3-4 friends to join you. I need as many surveys as possible but don't want too many at one time. Just however many fit around your table.
- We will need...(whatever you need for the recipe you are making)...will you provide that?
- You will also need some drinks for your guests and a few... (whatever complements the recipe) And that's it...Easy, easy! I will see you on Tuesday!"

WHAT TO TAKE WITH YOU: I take 3 bags: one holds two of the Product I am showing- (I will prep the recipe in one of them with the Host before others arrive, and set the other on the table), and my gifts for the Host/ Guests in exchange for completed surveys and Party dates. (For the Grate Master, I will need only one)

Other items that I need to put the recipe together (utensils, measuring cups/spoons, my spice shakers with TW seasoning, Mix N Store Pitcher, cutlery, Power Chef/or Chop N Prep, spatula, cutting board, can opener) fit nicely into my insulated basket- *use your products as you assemble the recipe with the Host...she may tell her friends later, "Hey, look at this!"*

3<sup>rd</sup> bag carries catalogs & sales flyers for all guests, the Surveys, a small Host Packet to leave with today's & a future host, a packet of recipes for the featured product, my Date Book with openings for future Survey Parties and Home Parties, and The White Envelope!

\*In the Host Packet, you should have 2 catalogs, 2-3 flyers, 4-5 order forms, a sheet explaining shipping & handling, taxes, how to make out checks, acceptable forms of payment, and the date to close...Thank you gift choices at \$175, host bonus options, host credit, ½ off items at \$275+

*I have been prepping my hosts beforehand by e-mail/phone; we agree on which product will be under survey and I offer a couple of recipe options, she chooses...I let her know that this about getting feedback, not selling Tupperware...However, when people are interested in buying, I do not frown on that...and she is welcome to get orders from anyone she likes and get some free TUPPERWARE for herself. I also request her help in obtaining another Survey Party from among those she knows. I will send an email the day before saying Thank you for letting me come and meet your friends, I am so excited! Would you mind if I got there 25' early? I'd like to make sure everything is set up before your guests arrive. (I need this to be relaxed and focused)*

AT THE PARTY: *Arrive early to set up and greet the guests...informal but dress professionally! Place the Demo Product, catalogs, sale flyers, your business cards on the table. Have each guest come in, get something to drink, and take a seat. When it is time and most all have arrived and seated, start by saying... "Thanks for coming to Marian's TW Microwave Pressure Cooker Survey Party today! My name is Margi and I am excited to show you how this product works and to get your honest opinions about it! We are having BBQ Chicken Sliders in 25'! I have already started the recipe! While it cooks, let me show you the Pressure Cooker..." Explain how the Pressure Cooker works, the safety features, the ease of use, how to clean it while you pass the pieces around and let the guests handle the product as you mention all the things it can do, describe a nice dinner you had with your family recently.*

*Try to mention the main points on the survey as you demo...There will be time after you've finished showing the product to excuse yourself and serve the recipe out...*

*"Tupperware is on a mission to bring the Family back to the Table with easy recipes and time saving products! Pass out the surveys and tell them you have a gift for them when they complete the survey and give them back to you. (Gift is anything you want, citrus peeler, any tiny treasure, past dating gifts...nothing costly.) Let the guests taste the recipe and fill their plates. When they hand you the survey, give them the gift, thank them for taking part in the survey project, and give them a catalog, sale flyer and order form.*

*Once everyone is done with the survey, say... "Thanks again for coming to Marian's survey party and my thanks to Marian for opening her home! You will be entered in a drawing for \$50 bag of Tupperware after March 30<sup>th</sup> and your opinions shared with Tupperware."*

*"Before I leave- Let me tell you about some options you have if you want to take advantage of them:*

- *You may place an order for any products you like and Marian will earn host credit for it. Her party will be open for 48 hours so you can order before you leave or get it to her by Thursday at 7:30.*
- *I am looking for 50 people to fill out surveys. I have some openings this week and next for the Steamer and Stack Cooker if you are willing to do your own survey party. We can choose a time before I leave today.*
- *If you would like to earn a lot of FREE Tupperware and have fun doing it, I still have several openings for regular parties in my Date Book.*

*I will close by saying that, as a Consultant for Tupperware, I love what I do! I have met some very sharp, enthusiastic and friendly people here today. If you, or anyone you know, is interested in learning more about the Tupperware Opportunity, just let me know and I will share some information with you. Here, I raise the White Envelope that is Labeled "WARNING: the contents of this envelope may change your life!"*

*Thanks for spending time with me today!"*

*EXIT: gather your things, make sure that the host understands she has a couple days to collect orders if she wants to, you set a time to meet and close the party, and LEAVE! It is important to be out the door as close as possible to 30' after you start.*

*Be prepared to respond in a positive way to the Host/guests begging you to stay, eat and answer questions. Answer questions while you clean up, take a quick bite, add up orders, schedule your next 2 Surveys, be poised to go...The guests are leaving, you are helping the host get her tidy kitchen back. Often you will have the chance to get your Host's wishlist and encourage her in getting to her goal.*