

# WHAT TO DO AFTER THEY SAY “YES”

- 1) **Create a group text** between you, your new team member and your Director to introduce your new team member to your Director. “Hi\_\_\_\_, I’d like to introduce you to our Director \_\_\_\_\_. She will be an important point of contact.”
- 2) **Get a wish list** of products they’d like to buy or earn. Help them place their first order using their discount
- 3) **Schedule a launch event** to help them earn products from their wish list and achieving Level 1 of Confident Start. If they are joining to build a business, this event can help them line up future parties.
- 4) **Introduce them to TuppNow**
- 5) **Add your new team member** to your Director’s facebook group & Legacy facebook group and **create a welcome post**
- 6) **Invite to Thursday Night Live**