



Let's BLOW up RECRUITING!!

TNT stands for Today-Not-Tomorrow, and is an annual event during Jubilee where we ask EVERYONE to share the opportunity with at least one person. This is so important as we enter the fall selling season.

If you're interested in leadership, this will position you to rank up. If you're not interested in ranking up, you will be supporting our team and earning some great gifts! TNT will happen in the 24hrs between Aug 6-7. Time TBA.

In addition to the already announced Recruiting incentives for August, there will be bonus offers for this 24 hours from Tupperware and Chris & I. Make sure to check your email/text messages for all the details!

Steps for a Successful TNT!

1. Ask EVERYONE on your list by phone or in person. Set up a party online so that IF they don't say yes to the opportunity, and if they don't say yes to hosting a party of their own, you can share YOUR party link with them!

2. Have your I-Story video ready if you can't chat in person. "Why you started and Why you stay". This is just a matter of sharing from your heart why you are in Tupperware. This should be about 30 seconds

3. TNT will happen during Jubilee, so let's be ready. Jubilee is August 7-9th (3pm Eastern time) There will be special offers from Tupperware and Legacy for recruiters and new team members during that time!

4. We are headed to an **incredible goal of 58**. This will take EVERYONE'S help. You can help us by sharing with at least ONE person!

5. We are teamed up with Ripple Effect Enterprises. Together we will work toward a goal set by Tupperware. **When we achieve that goal, all recruiters and new consultants will be invited to a special ZOOM cooking class with new recipes from the other company!** How fun!

6. Start making your list of prospectives NOW. Use this form to help you create a list of people you can invite to hear the Tupperware Opportunity.

Typically, only 1 in 5 you invite to hear your story will be interested. So, ask 5 to get 1 recruit, 10 to get 2 recruits, 15 to get 3 recruits and 20 to get 4 recruits! Remember- NO ONE is insulted by an invitation to join you! Now grab a pen and get writing! You'll be surprised how quickly your list grows!

- | | |
|---|-------------------------------|
| 5 relatives | 5 people you do business with |
| 5 friends of friends | 5 neighbors |
| 5 people who wants to make \$ | 5 people who love to cook |
| 5 people who like fun nights out | 5 people who live far away |
| 5 co-workers/yours and spouse's | 5 people that sold before |
| 5 people who invited you to some kind of party | |
| 5 contacts through your kids or grandkids (PTA, soccer, etc.) | |

Who else might you offer the info to? Make a list

This is for you to work on the names/numbers/etc. Having this ready to go will make it easier once we have all the details of the TNT.

Step 1: Create your I-story

Step 2: Invite your person to hear your story. "Susie, I'm really excited about what's happening in Tupperware right now. I look for fun people like you who love Tupperware ... I want you to know that I would love to have you on my team. I think you'd be great doing what I do in Tupperware." Can I share some information with you?" If she say's NO, "please know that the offer is always open. If you change your mind, I'd love to tell you more"

Step 3: If yes, Share your I-story. "I'm looking for a few people to join our Tupperware team.

Creating your I-story: An I-story is a 30 second introduction designed to find interested prospectives.

Revisit the beginning:

Acknowledge your surprises:

Pinpoint your Why:

Savor results:

Call to action:

I came into TW for adult interaction, pocket money and the product discount, but what I found was a business with an incredible support system and income opportunity. I'm still here because I love helping others learn to save time and money with our products and mentor those that would like to start a flexible business. It's been one of the best things I've ever done. Do you have a few minutes for me to share the details with you?

