# Welcome to



Making a Difference...one family at a time!

# New Consultant Guide



# What to do while you are waiting on your Tupperware kit to arrive:

## Get set up

Go to <a href="https://myoffice.tupperware.com">https://myoffice.tupperware.com</a>. During your registration you selected a username and password. You will use this to log in to myoffice, which is affectionately called "our back office". This is where you can place orders for you and your customers, redeem your coupons, order samples and supplies and find tools for your business. This is not for customers...just you

Your website will be <u>www.my.tupperware.com/username</u>. This is where customers can place their order. Share it with everyone!

### Place your first order of \$150+

This could be something on your wishlist, samples or an order from a friend, relative or customer. By submitting this order, you will qualify for your Welcome award. This must be done by the last day of the month you signed up.

## Schedule your launch event.

The sales will help you qualify for your new consultant awards and help you qualify for the host awards too!

# Watch the videos you receive via text in your first week of business

This learn on demand series will not only help you understand the basics, but you'll qualify for \$50 Tupperware for \$5

#### Check out our Company Website

www.Legacypartysales.com is full of tools to build your business, along with lots of recipes to use and share.

Join our Company Facebook Group: https://www.facebook.com/groups/legacypartysales/

Check out our weekly facebook live training opportunities, recognition tips, recipes and more!

## Plug into one of our events!

Our calendar of events will tell you about our upcoming events. These are perfect for learning about new products and bringing guests. Many are designed as sales generating activities, meaning you can use it as a party! Find our calendar here: https://www.legacypartysales.com/current-calendar/

# **Connect! There's lots of support**

Your family tree: your Recruiter, your Manager, your Director, and me...your Business Leader

# Once your kit arrives!

#### Checkout your products!

It's like Christmas! Read the product pamphlets. Become an influencer! Pick a product and go live.

# Place a supply order!

Depending on how you plan to run your business, you will want to order catalogs and some party prizes.

# Make Host packets

Add 2 catalogs and some outside order forms Thank you for having a party with me letter Host Challenge Sheet Host Gift Sheet

All the above items can be found here: https://www.legacypartysales.com/resources/host-coaching/

# **Technology Tidbits**

There are **GREAT** resources available for you...at little to NO COST! Check them out!

# www.myoffice.Tupperware.com

This is the sales force web office. There are great tutorials, videos, recipes and more. Please invest the time to explore this resource. Click on the 3 lines in the top left corner. Select TUPP NOW. Click on the 3 lines again. Select KNOWLEDGE CENTER.

# www.legacypartysales.com

Our company website! Check in to find recognition, register for events and access files to help you with your business. Best of all...it's FREE!!!

# www.facebook.com

Join our groups! Recognition, updates and more. It's all about building community. As you share the opportunity, please make sure to add your newest team members to these groups

Legacy Party Sales (group)

Tupperware US & Canada-Sales Force (Page)

# **ZOOM**

Make sure to download the app from the app store so you can participate in our ZOOM meetings! It's FREE to attend ZOOMS. If you sign up for the Pro level of my.tupperware, YOU will be able to host zooms! All Legacy company events use this link: <a href="https://tupperware.zoom.us/my/legacy">https://tupperware.zoom.us/my/legacy</a> OR you can open the zoom app and enter the meeting ID: 8088591469

# www.Vistaprint.com

Vistaprint is an approved partner and can create items using the Tupperware logo. Visit their site and type "Tupperware" into the search bar to see what they have to offer. Make sure to sign up for coupons!

# How to add to your kit...

# ...without going broke!

- A. At your launch party, sell \$500+ and choose 2 items at half off, plus spend your host credits on items for your kit, not your kitchen. Don't forget to redeem the coupon for your WELCOME offer.
- B. Always have a personal party link created! Yes! You can still be a host! Use the host credit and half offs to add to your kit.
- C. Recommended items for your kit.\*
  - 1. Super Sonic Choppers
  - 2. Fusion Master and Accessories
  - 3. Mandoline
  - 4. Stack Cooker Complete Set
  - 5. Microwave Pressure Cooker
  - 6. Smart Multi Cooker
  - 7. MicroPro Grill
  - 8. Pasta Maker
  - 9. Ultra Pro Lasagna Pan
  - 10. Cold Brew Carafe
  - 11.Silicone Forms
  - 12.Whip 'n Mix

- 13. FridgeSmart pieces to complete a set
- 14. Modular Mate Super Set
- 15. Freezer Mates
- 16. Vent 'n Serve Set
- 17. Micro Pitchers Set
- 18. Tupperware Gadgets
- 19. Additional Silicone Spatula
- 20. Universal Series Knives
- 21. Kitchen Tools
- 22. WOW Pop Popcorn Popper
- 23. Big T Tumblers
- 24. Voila Glass

<sup>\*</sup>While these are recommended for your kit, you would not want to carry them all to one party. Always leave them wanting more!

# **Tax & Shipping**

- 1. Total items ordered. Write total on the Subtotal 1 line.
- 2. Add shipping based on chart
- 3. Add Subtotal 1 to Shipping. Write this total on the Subtotal 2 line.
- 4. Multiply the Subtotal 2 by your local sales tax. Write this amount on the Sales Tax line.
- 5. Add Subtotal 2 and Sales Tax together. Write this total on the Order Total line. This is the amount the customer pays.

Your pay	ment method:			
Cash				
Check	(payable to :			
Visa*	MasterCard*	Discover*	AMEX*	
Nameo	n Credit Card			
Card N	umber			
Exp Dat	te/CVV	Pos	tal Code	
Signatu	ire			

			Product	Total	
Pick One		Total Up to \$74.99 \$149.99 \$249.99 +	Shipping \$9.99 \$13.99 \$17.99 \$19.99		
	Total (with shipping charge)		arge)		
	Sales Tax% Shipping and Handling fees are taxable in all states except for AK, DE, IA, ID, MA, MT, NH, OK, OR, UT & WY.			e in all IH, OK,	
	Order Total		otal		

#### THANK YOU FOR YOUR ORDER

Save this receipt as proof of purchase See next page for buyer's right to cancel.

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# U.S. Shipping Rates Effective March 31, 2022

These rates are the same for all party and non-party orders including guest, host, customer and Sales Force member orders. The rates apply to orders placed on a personal website (My.Tupperware.com) or in MyOffice.Tupperware.com.

Order Value Before Tax*	Rate
\$0-\$74.99	\$9.99
\$75–\$149.99	\$13.99
\$150-\$249.99	\$17.99
\$250+	\$19.99
USD Currency	

\*Shipping rates are based on Qualifying Volume, which is Retail Value before tax.

This is for guest,
host, customer or
personal orders
placed in myoffice or
your personal
website



## **New Shipping Rates Tier for Sales Aids Orders**

Sales Aids Order Value Before Tax*	Rate	
<mark>\$0-</mark> \$9.99	\$6.99	
\$10-\$74.99	\$9.99	
\$75–\$149.99	\$13.99	
\$150-\$249.99	\$17.99	
\$250+	\$19.99	

If you are placing an order for SALES AIDS ONLY, this is the chart. This is catalogs and business supplies. Make sure to use the Sales Aid Only Dropbox

# How to redeem coupons

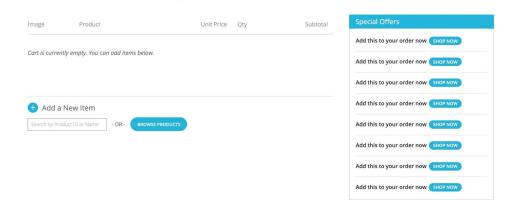
To determine when awards are available to be ordered, you should check the weekly Product Alert List (aka PAL). This document can be found under TuppNow>TuppNews

# **How to Redeem your Awards**

Step 1: Login to myoffice.tupperware.com and start a "Place Order'



Step 2:
If you have awards to redeem they will pop up under the "Special Offers Area" Click on the Shop Now button to see what they are



Step 3:

# Click on the "i" to see more info which includes:

- 1. The date range to redeem as they do expire
- 2. If the price is \$0 there is a Tax Value. Its great to keep note of that for taxes at the end of the year.
- 3. To process the Award you need to have at least \$1 or more in the order. Copays count. When it is "free" you will need to order something in addition to close it.

